# Ed Randall

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Accomplished product and technology leader with extensive knowledge of cloud architecture and data platforms. Proven track record of commercial success by aligning the right solutions with business objectives

Strong background in product management, solution design, architecture, and information security. Proficiency in hyper scale cloud, infrastructure-as-code, Linux, virtualisation, containerisation and database technologies

Seeking senior product roles to leverage expertise in delivering effective technology platforms in accordance with strategy to meet customer needs

Current Role



# PRODUCT DIRECTOR - CMEE DATABASE PORTFOLIO @ JPMORGANCHASE MAY 2024 TO DATE

Supported the creation of a dedicated product management function for the database capability, establishing structured processes and enhancing cross-team collaboration

Worked closely with internal engineering teams and the Infrastructure Platforms team to ensure alignment and seamless delivery of scalable database solutions

**KEY TECHNOLOGIES** 

CockroachDB, PostgreSQL, Neo4j, Gemfire, Replication, CDC, Observability

Previous Experience



#### PRODUCT MANAGER - CLOUD MARKETPLACE & DBaaS @ NEO4J

**MARCH 2022 TO APRIL 2024** 

Complete technical product ownership (including cloud architecture & design) for Neo4j's self-managed database offerings across all 3 major hyper-scale cloud marketplaces (AWS, Azure & GCP)

Re-designed Neo4j's cloud marketplace architecture to better align with cloud best practices and enhance security posture, following industry standards and trends.

#### **KEY TECHNOLOGIES**

Neo4j, Amazon Web Services (AWS), Google Cloud Platform (GCP), Microsoft Azure, Terraform, Kubernetes





# SENIOR CLOUD CONSULTING ARCHITECT @ RACKSPACE

**JUL 2020 TO FEBRUARY 2022** 

Responsible for designing and delivering complex customer solutions in hyper-scale cloud, across a variety of industry verticals

Acted as a trusted advisor, working closely with customers and meeting them wherever they are on their cloud transformation journey

Led engagements with senior stakeholders to ensure that business requirements were met with the right technologies, with a focus on the three major hyper-scale cloud platforms, GCP, AWS and Azure

#### **KEY TECHNOLOGIES**

Amazon Web Services (AWS), Google Cloud Platform (GCP), Microsoft Azure, Terraform, VMware, Linux



#### **ENTERPRISE LEAD ENGINEER @ RACKSPACE**

JUL 2015 TO JUL 2020

Acted as a senior technical escalation point and account CTO to Rackspace's highest value customers, focussing on key issues such as technology strategy planning, architecture, security, cost optimisation and lifecycle management

Challenged and supported customers by offering thought-leadership and concisely articulating complex solutions to both technical and non-technical audiences alike

Responsible for the co-ordination of specialist technical resources from downstream teams and managing their involvement in solution design and migration activity

#### **KEY TECHNOLOGIES**

VMware ESX, vSphere, Red Hat Enterprise Linux, CentOS, AWS, Rackspace Cloud, Amazon Web Services, Bash Scripting, Azure, Physical Infrastructure



#### PLATFORM & STORAGE TEAM LEAD @ VISA EUROPE

JUL 2013 TO JUL 2015

Managed a multi-disciplined technical team of 14 design engineers at Visa Europe. Also performed the role of Linux Infrastructure SME, delivering internal consultancy and best-practise guidance to multiple projects

#### **KEY TECHNOLOGIES**

Linux, Microsoft Windows, VMware, AIX, Storage and Backup





# LINUX & INFRASTRUCTURE SERVICES MANAGER @ BAE SYSTEMS (DETICA)

NOV 2011 TO JUN 2013

Successfully implemented numerous improvements and best practices across multiple Linux environments, focusing on enhancing secure access. Created and managed a vSphere-based development environment with centralised core services. Wrote and delivered an in-house Linux training program that was well received across the organisation.

**KEY TECHNOLOGIES** 

Linux, VMware ESXi, Hardware & Infrastructure

Education & Certification

#### **COMPTIA DATASYS+**

SEPTEMBER 2024

#### AWS SOLUTIONS ARCHITECT: ASSOCIATE

NOV 2023 & FEB 2019

## **AWS CERTIFIED CLOUD PRACTITIONER**

**OCT 2023** 

#### HASHICORP: TERRAFORM ASSOCIATE

AUG 2023 & NOV 2020

# **CERTIFIED KUBERNETES ADMINISTRATOR (CKA)**

JUL 2023

#### **NEO4J CERTIFIED PROFESSIONAL**

**MAY 2022** 

# **GOOGLE (GCP) PROFESSIONAL CLOUD ARCHITECT**

**NOV 2020** 

# **GOOGLE (GCP) ASSOCIATE CLOUD ENGINEER**

**AUG 2020** 

## **AWS SYSOPS ADMINISTRATOR: ASSOCIATE**

**JUNE 2020** 

#### **AWS DEVELOPER: ASSOCIATE**

**DEC 2019** 

# BSC (HONS) INTERNET TECHNOLOGY, UNIVERSITY OF PORTSMOUTH, UK

**SEP 1999 - JUNE 2002** 

